Kestrel Instruments B.V.

Analytical instrumentation & calibration

PROFORMA

PF-2026-0731

Issued 04 August 2026

THIS IS NOT A TAX INVOICE

This proforma is issued for quotation, purchase-order raising, import licensing and advance-payment purposes only. It does not create a VAT liability and cannot be used to reclaim input tax. A tax invoice will be issued on dispatch of the goods.

FROM

Kestrel Instruments B.V.

Waalhaven Oostzijde 81, Unit C
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Netherlands

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VAT / Tax ID: NL8210.44.912.B01

PREPARED FOR

Hanseatic Prüftechnik GmbH

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Germany

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DETAILS

Proforma no.	**PF-2026-0731**
Date	**04 August 2026**
Currency	**EUR**
Reference	**RFQ HPT-2026-114**
Incoterms	**DAP Hamburg (Incoterms 2020)**
Lead time	**6–8 weeks from order**

VALID UNTIL

18 September 2026

#	ITEM	QTY	UNIT PRICE	DISC.	AMOUNT
1	**KX-900 benchtop optical emission spectrometer** Dual-detector configuration, 190–800 nm, argon purge kit included Ships in 8 weeks	2 Units	€18,750.00	−5%	€37,500.00
2	**Autosampler carousel, 60 position** Model KX-AS60, includes control software licence Ships in 6 weeks	2 Units	€4,280.00	—	€8,560.00
3	**Certified calibration standards set for ferrous and non-ferrous matrices** 12 reference discs per set, ISO 17025 certificates supplied	4 Sets	€1,145.00	−10%	€4,580.00
4	**Installation, commissioning & operator handover** Two engineer-days on site in Hamburg, travel included	1 Service	€3,600.00	—	€3,600.00
5	**Extended warranty — 24 months** Parts, labour and one annual preventive service visit	2 Units	€2,250.00	—	€4,500.00

PAYMENT SCHEDULE

MILESTONE	SHARE	AMOUNT	DUE
40% deposit on order confirmation	40%	€22,918.80	On order
50% prior to dispatch	50%	€28,648.50	Before dispatch
10% on acceptance & commissioning	10%	€5,729.70	Net 14 days

All payments by bank transfer, free of charges to the beneficiary. Goods remain the property of Kestrel Instruments B.V. until paid in full.

Subtotal	€58,740.00
Discount	− €2,333.00
Shipping & insurance	€890.00
VAT 0% — intra-Community reverse charge	€0.00
Estimated total	**€57,297.00**

Fifty-seven thousand two hundred ninety-seven euro and 00/100

BANK DETAILS

Beneficiary	**Kestrel Instruments B.V.**
Bank	**ING Bank N.V.**
Bank address	**Bijlmerdreef 106, 1102 CT Amsterdam, Netherlands**
Account / IBAN	**NL42 INGB 0007 7314 05**
SWIFT / BIC	**INGBNL2A**
Payment ref.	**PF-2026-0731**

TERMS & CONDITIONS

- This proforma is valid for 45 days from the date of issue; prices thereafter are subject to re-quotation.
- Delivery DAP Hamburg. Import duties and clearance charges are for the account of the buyer.
- Lead times run from receipt of the deposit and a signed order confirmation.
- Warranty: 12 months from commissioning as standard, extendable as quoted above.
- Governed by Dutch law; disputes subject to the courts of Rotterdam.

Bram de Wit
Key Account Manager · b.dewit@kestrelinstruments.example

Kestrel Instruments B.V. · kestrelinstruments.example
Prices quoted in EUR and valid until 18 September 2026.